S.W.O.T. ANALYSIS

Internal Influences

Strengths

Weaknesses

Opportunities

Threats

External Influences



Conducting a SWOT Analysis

SWOT analysis provides a framework for identifying critical issues that will impact your strategic plan. Work together to identify Strengths, Weaknesses, Opportunities, and Threats in your organization.

Conducting a SWOT analysis requires participants to be honest in their assessment. It is an effective way of gaining insight into your organization's assets and liabilities. It can also help identify areas for your organization to develop, to improve, or to terminate.

- **Strengths** are positive aspects internal to the organization
- Weaknesses are negative aspects internal to the organization.
- Opportunities are positive and external to the organization.
- Threats are negative aspects external to the organization.

A SWOT analysis will answer these questions:

- What are the internal strengths and weakness of your company?
- What are the external opportunities and threats in your industry and its environment?
- Can any weaknesses be converted to strengths? Any threats into opportunities?
- How can your company take advantage of strengths and opportunities?
- What strategic changes can your company implement because of the SWOT analysis?

As you implement your strategic plan, you will find that your SWOT analysis will form the basis for later actions that you take.



SWOT Analysis Example

Sample criteria, examples may fit into more than one quadrant. Apply your criteria to your organizations SWOT situation.

Strengths – Areas to Spotlight	Weaknesses – Areas of Improvement
 Human Resources Experience, Knowledge, Data Financial / Physical Resources Communications, IT Culture Marketing Professional Development Policies & Procedures Emergency Services Economic Development Travel & Tourism Public Health Seasonal Residence Etc. 	 Gaps Disadvantages Financials Cash Flow Continuity Morale, Commitment, Leadership Accreditations Management Fire Services Long-Term Care Social Housing Sport & Recreation Transit Animal Control Etc.
Opportunities – Areas of Growth • Tourism	Threats – Areas to Monitor Homelessness Drug Addiction Wastewater Management Loss of Revenue

Information obtained from your S.W.O.T. Analysis can be used to establish strategic goals and objectives, by building on your strengths, minimizing weaknesses, taking advantage of opportunities, and reducing your exposure to threats.

SWOT Analysis Template

Strengths	Weaknesses
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Opportunities	Threats

